

# 2025 Coalition Greenwich Leaders: U.S. Corporate Banking, Cash Management and FX

Q1 2025

The following tables present the complete list of 2025 Coalition Greenwich Share Leaders and Best Banks in Corporate Banking, Cash Management and Foreign Exchange in the U.S.

## Coalition Greenwich Share Leaders and Best Banks — 2025



### Share Leader – Corporate Banking Market Penetration in the U.S.

Bank	Market Penetration <sup>1</sup>	Statistical Rank
Bank of America	85%	1
J.P. Morgan	78%	2
Wells Fargo	73%	3
Citi	62%	4
U.S. Bank	47%	5

### Share Leader – Corporate Cash Management Market Penetration in the U.S.

Bank	Market Penetration <sup>2</sup>	Statistical Rank
Bank of America	68%	1T
J.P. Morgan	67%	1T
Citi	47%	3
Wells Fargo	38%	4
HSBC	33%	5



### Best Bank – Corporate Banking in the U.S.

Bank
Bank of America
Goldman Sachs
J.P. Morgan
Mizuho

### Best Bank – Corporate Cash Management in the U.S.

Bank
Bank of America
J.P. Morgan
U.S. Bank

Note: Based on companies with revenue and/or market capital in excess of \$2.0 billion. Market Penetration is the proportion of companies interviewed that consider each bank an important provider of: <sup>1</sup>corporate banking services; <sup>2</sup>corporate cash management services. Based on 213 respondents for corporate banking and 250 for corporate cash management. Share Leaders are based on Top 5 leading banks, including ties. Best Banks are cited in alphabetical order including ties.

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## Coalition Greenwich Best Banks — 2025



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### Best Bank – Coverage for Corporates in the U.S.

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#### Bank

Bank of America  
J.P. Morgan  
Mizuho

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### Best Bank – Ease of Doing Business for Corporates in the U.S.

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#### Bank

Bank of America  
Goldman Sachs  
J.P. Morgan  
Mizuho

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### Best Bank – Service & Execution for Corporates in the U.S.

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#### Bank

J.P. Morgan  
U.S. Bank

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### Best Bank – Innovation for Corporates in the U.S.

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#### Bank

Bank of America  
J.P. Morgan

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### Best Bank – Digital for Corporates in the U.S.

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#### Bank

Bank of America

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### Best Bank – International Banking for Corporates in the U.S.

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#### Bank

Citi

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### Best Bank – Cash Management Sales Specialist for Corporates in the U.S.

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#### Bank

Bank of America  
J.P. Morgan  
U.S. Bank

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### Best Bank – Foreign Exchange Service for Corporates in the U.S.

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#### Bank

Bank of America  
J.P. Morgan

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### Best Bank – Foreign Exchange Sales for Corporates in the U.S.

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#### Bank

Bank of America  
J.P. Morgan

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### Best Bank – Foreign Exchange Trading for Corporates in the U.S.

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#### Bank

Bank of America  
J.P. Morgan

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Note: Based on 213 respondents for corporate banking, 250 for corporate cash management and 69 for foreign exchange. Best Banks are cited in alphabetical order including ties.

Source: Coalition Greenwich Voice of Client – 2024 U.S. Corporate Banking, 2024 U.S. Corporate Cash Management and 2024 U.S. Corporate Foreign Exchange Studies

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## METHODOLOGY

From May through November 2024, Crisil Coalition Greenwich conducted 213 interviews in corporate banking and 250 interviews in corporate cash management at U.S.-based companies with \$2 billion or more in annual revenue. In addition, 69 interviews were conducted with users of foreign exchange at corporations in the United States. Subjects covered included product demand, quality of coverage, and capabilities in specific product areas.

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