

2018 Greenwich Excellence Awards U.S. Large Corporate Finance

Among More Than 70 Banks Evaluated, 7 Have Distinctive Quality



U.S. Large Corporate Banking

Ease of Doing Business

Bank of America
Merrill Lynch
J.P. Morgan

Provides Advice

Bank of America
Merrill Lynch
J.P. Morgan

Likelihood to Recommend

Bank of America
Merrill Lynch
J.P. Morgan

Knowledge of Transaction Banking Needs

Bank of America
Merrill Lynch
J.P. Morgan

Knowledge of International Banking Needs

Bank of America
Merrill Lynch
Citi
J.P. Morgan

U.S. Large Corporate Cash Management

Ease of Doing Business

J.P. Morgan
PNC Bank

Provides Advice

Bank of America
Merrill Lynch
J.P. Morgan

Likelihood to Recommend

Bank of America
Merrill Lynch
J.P. Morgan

DIGITAL Digital Platform Design

Bank of America
Merrill Lynch

Accuracy of Operations

Bank of America
Merrill Lynch

Domestic Product Capability

Bank of America
Merrill Lynch
J.P. Morgan

Customer Service

Bank of America
Merrill Lynch
BNY Mellon
J.P. Morgan
U.S. Bank
Wells Fargo

Digital Product Capabilities

Bank of America
Merrill Lynch

Innovative and Creative Capabilities

J.P. Morgan

International Product Capability

Citi
J.P. Morgan

Digital Platform Security Capabilities

Bank of America
Merrill Lynch
J.P. Morgan

Inquiries can be directed to Maribeth Farley (maribeth.farley@greenwich.com) at Greenwich Associates — +1 203.625.4314

Note: Based on interviews with 422 corporates with annual revenues of \$2 billion or more for Large Corporate Banking and 512 interviews with corporates with annual revenues of \$2 billion or more for Large Corporate Cash Management.

The findings reported in this document reflect solely the views reported to us by the research participants and do not represent opinions or endorsements by Greenwich Associates or its staff.