



2020 Global Convertibles Compensation

Benchmarks for Personal and Staffing Decisions

April 30, 2021

Executive Summary:

Compensation Benchmarks for Personal and Staffing Decisions. Compare salary and bonus versus those of peers by similar tenure and job function for institutional convertibles investors.

Methodology:

This report provides detailed information on cash compensation trends for convertibles investors at buy-side institutions, based on interviews in 2020, for 2019 and 2020 annual compensation. This information is based on interviews with respondents eligible for a bonus.

The data in this report is based upon aggregated results from individuals participating in the study. The information contained is self-reported and is intended for the sole purpose of personal benchmarking.

All data is collected and presented in U.S. Dollars.



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