



2014 Equity Derivatives - North America - Compensation

August 8, 2014

Executive Summary:

In this report, Greenwich Associates provides an inclusive review and analysis of compensation trends for equity derivatives investors in North America. Salary and bonus data are presented by job function, and size and type of institution. Expected change in compensation and performance factors determining bonus are also highlighted.

Methodology:

This report provides detailed information on cash compensation for Head Traders, Traders, Portfolio Managers, and Derivatives Specialists at buy-side institutions. Research is based on interviews with 106 financial professionals between April and June 2014. The data in this report is based upon aggregated results from individuals participating in the study. The information contained in this report is self-reported and is intended for the sole purpose of personal benchmarking. All data is presented in U.S. dollars.



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