



# 2014 Retail Structured Products Compensation - U.S.

August 11, 2014

Executive Summary:

This report provides detailed compensation information for retail structured products professionals, including helpful benchmark data such as:

- Salary & Bonus
- Factors determining bonus
- Form of compensation

Methodology:

This report provides detailed compensation information for retail structured products professionals in the United States. Research is based on in-person and telephone interviews with 43 financial professionals between April and July 2014. The data in this report is based upon aggregated results from individuals participating in the study. The information is self-reported and is intended for the sole purpose of personal benchmarking. All data is presented in U.S. dollars.



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