

# 2015 Convertibles - Europe - Compensation

December 5, 2015

Executive Summary:

In this report, Greenwich Associates provides an inclusive review and analysis of compensation trends for Convertibles investors in Europe. Salary and bonus data are presented by job function, and size and type of institution. Performance factors determining bonus are also highlighted.

Methodology:

This report provides detailed information on cash compensation for Head Traders, Traders, Portfolio Managers, and Convertibles Specialists at buy-side institutions. Research is based on interviews with 93 financial professionals between April and June 2015. The data in this report is based upon aggregated results from individuals participating in the study. The information contained in this report is self-reported and is intended for the sole purpose of personal benchmarking.



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