

# 2015 Large Corporate Trade Finance - United States - Data

November 17, 2015

Executive Summary:

This report provides detailed information on the Large Corporate Trade Finance market in the United States and includes helpful benchmark data such as:

- Average Number of Banks Used
- Use of various products such as Guarantees, Export Finance and Import Finance
- Share of Fees Paid and
- Selection criteria for trade finance providers.

Methodology:

Research is based on interviews conducted from April through June 2015 with 206 respondents in the United States. The data in this report is based upon aggregated results from individuals participating in the study.

Financial officers including CFOs, finance directors and treasurers, at corporations and financial institutions throughout these regions were asked about subjects such as share of fees paid, products used and selection criteria.

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